



RECTOR DENTAL



18,860 SQ/FT

DESCRIPTION OF SITUATION AND HOW IT RELATES TO HEALTHCARE

On advice from Innovcare | Innovative Healthcare Real Estate, Rector Dental held their real estate and signed long-term lease with D4C Dental Brands. After participating in sale lease, they realized a profit of \$2M.

Rector Dental is a family practice and it was important to identify a buyer with similar values to create a strong, long-lasting partnership for the real estate. Early in the due diligence, we coordinated a meeting between the parties which created a level of comfortability for everyone.

SIZE OF PROJECT COSTS/VALUE

Long term operator Rector Dental recently sold their practice to D4C, the largest pediatric dental orthodontic network in the US for over \$4M with a cap rate of 7.38%. This facility houses pediatrics, general dentistry, orthodontics, and adult disability dental care.

CHALLENGES PRESENTED AND OUR SOLUTIONS

Family ownership and navigating generational needs



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